

Company Name: _____ Phone: _____ Project Address: _____
Contact Name: _____ Email: _____

ENERGY INTAKE FORM

To get started...

How do you generally view efficient energy? _____

How does your organization value energy? _____

What is your best functioning energy system? _____

What is your worst functioning energy system? _____

Rate your current systems 1-10: AC: _____ Boilers: _____ Lighting: _____ Bldg Automation: _____
Sensors: _____ VFDs: _____ Demand Mgmt: _____ Insulation: _____ Water Conservation: _____
Roof: _____ Windows: _____ Refrigerant Upg: _____ Stadium/Ext light: _____ Safety: _____
Solar: _____ Wind: _____ Battery: _____ Renewables: _____ Alt Fuel V: _____ Audits: _____

| | |
|---|---|
| How long has it been something to be addressed? _____ | How long has it been an issue? _____ |
| What have you tried to fix it before? _____ | Have you tried to fix this issue before? _____ |
| Can it be permanently fixed with internal systems as is? _____ | Can it be fixed internally? _____ |
| Any idea how much money you are losing a year because of it roughly? _____ | How much is it costing per year roughly in \$\$\$? _____ |
| What is the main cause for resistance on the solution? _____ | Root of issue? _____ |
| If you had a magic wand, what would you do? _____ | How are you hoping Ehbed will address it? _____ |
| When did you start noticing this as a concern? _____ | How long has it been on your radar? _____ |
| Have you tried to fix it before? _____ | Have you tried to fix it before? _____ |
| Can it be permanently solved with your current resources? _____ | Can it be fixed internally? _____ |
| If you had to put a number on how much is it costing you per year roughly? _____ | How much is it costing you per year roughly? _____ |
| So if you had to say the root of issue, what would that be? _____ | Root of issue? _____ |
| How would you fix it if you were Ehbed? _____ | How are you hoping Ehbed will fix it? _____ |

ENERGY INTAKE FORM

Do you know your current monthly or annual energy costs? _____

Your Utility Companies: Electric: _____ Gas _____ Water: _____

Interval Data: ____ (LOA: Y/N) ____ 12 Months Bills: _____

Have you filed a rebate or won grants within the last few years? __ (Y/N) __ Who filed it? _____

Provider? _____ Satisfied with grant writers? _____

Approximate sq ft. of their buildings? _____ Excel available? __ (Y/N) __

Do you have a budget to accomplish any projects that we discussed today? _____

Are there any projects that you are WANTING this energy project to carry? _____

Building Heated with: _____ Water Heated with: _____ AC: _ (Full/Partial/None) _

Roof Age /Type: _____ Building Height: _____ Natural Gas Access: __ (Y/N) __

Voltage//Service size: _____ Existing Electric Service: _ (Single Phase/Third Phase/NA) _

of HVACs: _____ # of Refrigeration units: _____ # of VFDs: _____

What is your WHY as an organization? If we apply for a grant, what is your energy story?

What is the decision-making process in your organization? Any unique systems?

On projects like this, what specific data is typically needed or requested by your decision-makers?

Any specific timelines we need to be aware of? _____

Next Meeting will look like: _____

Names of Everyone for Next Meeting: _____

Order of importance of focus items:

Focus #1: _____ 1-10 _____

Focus #2: _____ 1-10 _____

Focus #3: _____ 1-10 _____

Focus #4: _____ 1-10 _____

NEXT Meeting (2 Dates and 2 times): (coordinate with a GCE administrator to be present)

Date: _____ / _____ Time: __ same date as this meeting __ / __ two weeks out _____

NOTES/WANTS: _____

Developer Name: _____ Developer Signature: _____

Date: _____