# SCHOOL ENERGY SOLUTIONS



# WHO WE ARE

Energy is a primary cost and conundrum for most school districts. Between the misconceptions around energy, complications with RFPs, sifting through contractors, and having limited resources, most school districts are stuck on energy without a holistic way to attack their energy costs. Rather than sifting through an array of contractors, Guaranteed Clean Energy (GCE) is a fiduciary advisory firm helping school leaders create capital, lower operating costs, and make proactive energy infrastructure improvements.

At GCE, we utilize our experience to drive down project costs, increase savings and environmental impact while using a proven, turn-key process to develop and deploy. As financial energy advisors, we know the actual cost of energy upgrades in the marketplace and the impact of the incentives. As engineers, we know the measures that can be used to achieve the savings, and exactly how much savings will be real.

#### WHAT YOU RECEIVE

- 1. Strategic Planning and Goal Setting
- 2 . Energy Assessment and Engineering
- 3 . Incentives and Rebates
- 4 . Design and Specs
- 5 . Financial Grade Analysis
- 6 . Value-Driven Bidding Process
- 7. Legal Contracting and Administration
- 8. Project Funding
- 9 . Project Management and Install
- 10 . Public Relations and Community Engagement

#### HOLISTIC ENERGY STRATEGY

Instead of tackling energy measures little by little, we create a financial grade analysis of how we can tackle the entirety of a school's energy needs all while creating finance solutions that garner millions in capital for energy infrastructure without out-of-pocket costs. Together, we build a financial grade energy plan for your organization that creates millions in capital for projects now and demonstrates stewardship in both energy and finance.

# GUARANTEED ENERGY SAVINGS

Our savings guarantees are backed by a 3rd party, A-rated insurance policy that removes all liability and cashflow risk from your organization.

# FIDUCIARY ADVISORS ARE NOT CONTRACTORS

We are not selling equipment, products or technology. Rather, we sit on your side of the table to handle purchasing and labor negotiations effectively install energy systems at the best value. We design the energy systems holistically to work together and maximize savings.



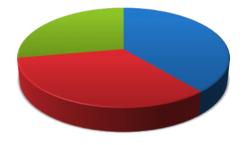
# BACKGROUND

GCE is the realization of having experienced veterans approach energy projects in the most efficient ways. Our leadership team has been together across many energy fields: deregulated energy, energy conservation, and energy construction for decades. After successful careers sitting across the table, we wanted to sit on the side of the customer, and work as **energy fiduciaries**.

# WE SOLVE THE 3 BIG ENERGY PROJECT CONCERNS

- 1. Lack of quality funding sources for energy projects
- 2. Lack of time and immersed experience
- 3. Lack of trust that exact or better savings will occur

**Three Main Problems** 



Trust Experience & Time Funding

#### CASE STUDIES & EXAMPLES

**Schools:** Mt. St. Joseph University: Over 1.5 million sq. ft of full-scale campus energy renovation to LED lighting and sensor systems.

**Municipalities:** City of Mt. Healthy: Energy upgrade including change out of every light to LED across every municipality building and city park system.

**Manufacturing:** Appvion Paper: 1 million sq. ft Full-scale campus energy renovation including LED lighting, sensors, electrical balancing, systems operations, forklift upgrades, variable frequency drives, and occupancy systems.

**Commercial:** Papa John's Pizza: 13 Locations upgrades including LED lighting, sensors, electrical balancing, systems operations, variable frequency fans, oven timers, refrigeration upgrades, and occupancy systems.

#### A PERSONAL MESSAGE

Energy projects used to mean that you had to sacrifice to be doing the "right thing." We have now reached a technological point in energy development that upgrades make sense not only for the planet and people but also for profit. I am extremely proud to be part of a team/system that allows people to make the "right decision" without having to sacrifice anything other than hard work and planning.

Andrew Bittner Founder/CEO Guaranteed Clean Energy (GCE)

<u>Watch our</u> <u>"10 Steps for Successful</u> <u>Energy Projects"</u> <u>Video to learn more</u>

\*Clickable PDF







# WHO WE ARE

Energy is a primary cost and conundrum for most public sector operations. Between the misconceptions around energy, complications with RFPs, sifting through contractors, and having limited resources, most communities are stuck on energy without a holistic way to attack their energy costs. Rather than sifting through an array of contractors, Guaranteed Clean Energy (GCE) is a fiduciary advisory firm helping leaders create capital, lower operating costs, and make proactive energy infrastructure improvements.

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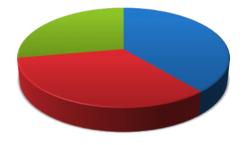
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